



**LaComunity<sup>®</sup>**

**The rental website for  
quality apartments and houses**

# Collaboration Agreement



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# The need

Vacation Rental Market  
2013 national client  
3.121.048 clients (INE).

- 300€ average per client.
- Estimated Expense: 936 Million €

**LaComunity is the only rental website with quality products worldwide**



# The Client



High Purchasing Power Client

Temporary Stays

Accustomed to travel. The client wants to feel like home.

Seeks for a different experience

Family Leisure

Corporate - Business



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# Integrations & Collaborations

- **We are the largest supplier of apartments in Spain.**
- **We have integrations with all kind of portals & travel search engines sending our product through API.**
- **We pay commission for completed booking.**
- **Real-time Instant Bookings.**

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# Our product

**We manage more than 60.000 lodgings worldwide and we expect to incorporate another 80.000 more in the next 3 months.**

**The lodgings adjust both to the Holiday/Leisure Client and to the Company/Business Client.**

**We already have presence in Latin-America and during 2016 we will be increasing our inventory.**

# What do we offer to you?

**Our inventory of vacation apartments for you to offer to your clients.  
We also offer you to enter in the sector without having to make any  
commercial effort.**

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# Why is our product different from the rest?

**The reservations are always confirmed immediately thanks to our instant booking process.**

**We are the only web that offers you quality apartments and houses, managed by professionals and with the certainty of always having a great accommodation experience. All our lodgings have all the legal permissions.**

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# Our national destinations

**60% of our lodgings are in the Spanish market, being our principal destinations:**

- **Barcelona ( 3500 apartments)**
- **The Costa Brava ( 2200 apartments)**
- **Balearic Islands (1700 apartments)**
- **Madrid ( 700 apartments)**
- **Cerdanya (380 apartments)**
- **Andalusia (5250 apartments)**
- **Val d'Arán (280 apartments)**
- **Cantabria, Asturias, The Basque Country (1200 apartments)**
- **The Levante Coast (2200 apartments)**

# Our International Destinations

Remaining 40% belongs to international destinations. The largest volume of lodgings is located in:

- London (525 apartments)
- Rome (4800 apartments)
- New York (3805 apartments)
- Paris (250 apartments)
- Lisbon (199 apartments)
- Amsterdam ( 1602 apartments)
- Prague (1500 apartments)
- Latin-America (10.000 apartments).
- Asia (12.000 apartments).

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# Our Benefits

1



More than **25.000** quality  
**apartaments & central**



2



**Personalized treatment  
& Customer Care**

3



**Online Instant Booking**

4



Service managed  
by **professionals**

5



Credit terms:  
**Payment in 2 installments**

6



**Ask for your receipt!**



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# For our holiday/vacation client we provide...

- **Functional & central apartments at the big cities.**
- **Apartments, houses & villas at coastal & island zones.**
- **Mountain apartments & houses.**
- **Ski apartments & houses (with ski pass included)**
- **Cottages/Farmhouses both at the mountain & the beach.**

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# For our Corporate and Business Client we provide...

- **Functional & central apartments at the big cities.**
- **Apartments for incentive trips.**
- **Luxury apartments, houses & villas very exclusive.**
- **All the necessary services: wi-fi, laundry...**

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**We're hoping that we can collaborate!**

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