

FRUTAS MÓNICA, S.L. (Guinea Bissau)

I.F.C.: JEROME CRETEGNY

Questionnaire Frutas Monica

1. Company description

- CV of key managers in Spain and in GB
- Current business description (products, origin, volumes)
- List any quality certification currently held
- Description of company's current assets (in Spain and GB if applicable) (See Attached File "GOT IFC 14 List of farms...")
 - o packing infrastructure,
 - o Stocking area,
 - o Transportation
 - o List of farms with localization, surface, cultures and yields over past 3 years

2. Project description

- Provide brief overview of project and rationale
- Products and cultivated areas per products
- Expected yield per product
- If any preliminary harvest occurred please provide products, output and yield
- List any quality certification to be applied to project
- Describe the association with local farmers (in house production? Sourcing? Both?)
- Provide copy of Environmental and Social Impact Study (if available)
- Describe land acquisition mechanism (rent/lease?) (See Attached File "GOT IFC 28 Land rights Purchase Deed and...")
 - Describe water rights and irrigation method
 - Are the new farms being cut from virgin land or are they already cultivated. What happened to existing occupants?
 - What % of production is exported vs sold locally?
 - Please describe transportation method for export and provide cost

3. Customers

- Description of company's current main customers
- Breakdown of sales per type of customer over past 3 years

4. Suppliers

- List and describe main suppliers of raw material

5. Finance

- Provide expected sources of funds (debt/equity)

Cristobal J. Sánchez Fornieles

General Manager
FRUTAS MÓNICA, S.L.
Almería (SPAIN)



About me

I have an amazingly diverse professional life – I was a career officer in the Spain's army (Cavalry unit), and I received training in strategy and logistic. Here, I learned invaluable techniques to apply in business.

Education

1981-1984 Spain's Army (Cavalry Unit)

Relevant Coursework

1987-1988 Command Strategy
1984-1985 Logistic

Work Experience

Since 1999 have held executive posts at various companies:

- Melidalia Promociones Inmobiliarias S.A. (Melilla, SPAIN)
- Compañía de Gestión de Suelos Melillense (Melilla, SPAIN)
- Compañía de Gestión de Suelo A-223 (Almería, SPAIN)
- S.A.T. Nuestra Sra. De Gador (Berja, SPAIN)
- S.A.T. La Fábrica (Berja, SPAIN)
- Grupo Forniesa Spain, S.L. (Almería, SPAIN)
- Frutas Mónica, S.L. (Almería, SPAIN)

Recent Projects

Production and Marketing of Tropical Fruits in Guinea Bissau



Capability

Agriculture specialist, analyst of activities related to the agricultural / commercial commodities and conveyances. (Planning, conducting, etc.)

Francisco J. Sánchez Fornieles

Financial Manager
FRUTAS MÓNICA, S.L.
Almería (SPAIN)



About me

I graduated in Business Administration, specialising in Human Resources, I see myself as dynamic, results oriented, with communication skills and passionate about maximizing company's potential.

Education

1987-1990 Graduated in Human Resources (University of Granada, SPAIN)
1992-1995 Graduated in Business Administration (UNED, SPAIN)
2002-2003 Master in Business Administration (University of Almería, SPAIN)
2012-2013 Graduated in Labour Relations (University Francisco de Vitoria, SPAIN)
2012 – now Currently studying Law (University Católica de Murcia, SPAIN).

Related Knowledge

Taxation and tax law.

Work Experience

Since 1991, he is tax adviser and court-appointed auditor in various companies:

- S.A.T. La Fábrica (Berja, SPAIN)
- Grupo Forniesa Spain, S.L. (Almería, SPAIN)

Recent Projects

Production and Marketing of Tropical Fruits in Guinea Bissau



Key Skills

Thorough competence in managing the administration of an organization, strong problem evaluation, ability to supervise team activities and direct them towards attaining goals.

Jose Manuel Martín Rueda

Lawyer

FRUTAS MÓNICA, S.L.

Almería (SPAIN)



About me

I have a degree in Law, I see myself as a corporate lawyer that supports the chief duties. My responsibilities include preparing legal documents, etc. Working as a corporate lawyer, bring in valuable work experience due to my former long-term employment as an in-house lawyer.

Education

1987-1992 Degree in Law (UNED, SPAIN)

Employment

Since 1992, I am corporate lawyer in various companies:

- Administraciones Anfora, S.L. (Melilla, SPAIN)
- J.R Gestión y Administración S.L. (Melilla, SPAIN)
- Decoraciones en Caoba, S.L. (Melilla, SPAIN)
- Compañía de Gestiones Inmobiliarias Melillense S.L. (Melilla, SPAIN)
- Bricomelilla, S.L.

Recent Projects

Production and Marketing of Tropical Fruits in Guinea Bissau



Key Skills

Thorough competence in managing the legal area of the organization, strong problem evaluation, ability to supervise team activities and direct them towards attaining goals.

María Estudillo Avilero

Head of the Supervisory Body
FRUTAS MÓNICA, S.L.
Almería (SPAIN)



Profile

Thanks to a wide experience in different positions in top level multinational companies, such as External Auditor (Deloitte & Touche), International Controller (Sonepar Distribution) and Consolidation Manager (Corporacion Frigorífica Group – Interclisa Carrier), I have achieved a solid base of knowledge during these past years, I am able to develop national and international projects “turn key” of firms from different sectors.

On the other hand, I have been a member of International Financial Committees (París, Lisboa, ...) and this fact have allowed me the opportunity of concluding trade agreements with Malta, Chile, Portugal,.....

Background in international business/finance, grants and incentives, development turn-key projects... My professional goal is to enjoy genuinely fulfilling experiences with others professionals as I share my passion for my friends and my family.

Experience

Since 1990, I have held executive posts at various companies.

- 2002 – now Consultant Partner. ONE2ONE INNOVA, S.L.
- 2013-2014 Project Manager / Business Analyst. GRUPO CERVECERO LA ALCAZABA, SL
- 2013-2014 Project Manager / Business Analyst. CAESAR MEDITERRANEAN FOOD, SL
- 2002-2004 Finance Director. NAVARRO HNOS. ALMERIA, S.L.
- 2001-2002 Finance Director of the affiliated companies (S.A. LOPEZ GUILLEN)
- 2000-2001 Audit Manager. J. CARRION.
- 1992-2001 International Controller. SONEPAR DISTRIBUTION & CORPORACION FRIG.
- 1990-1992 External Auditor. DELOITTE & TOUCHE.

Education

- 1985-1990 Graduate in Economy, Audit. (University Complutense Madrid)

For more information on

What I have been working on

Check out my online portfolio at <http://es.linkedin.com/pub/maria-estudillo-avilero/27/a95/5a/>

FRUTAS MÓNICA, S.L.

Current Business Description (Products, origin, volumes)

Product	Kilogram	Amount	Origin
Aubergine - Berenjena	14.300,03	14.296,70	Spain
Cucumber - Pepino	2.049.804,43	2.018.942,43	Spain
Grapes	310.671,73	154.221,80	Spain
Lettuce	138.960,71	37.369,58	Spain
Orange	30.295,17	17.581,75	Spain
Pepper - Pimiento	129.511,14	170.462,20	Spain
Potato	215.180,62	90.318,16	Spain
Tomato	331.316,86	159.985,09	Spain
Watermelon	230.194,81	68.366,18	Spain
total	3.450.235,50	2.731.543,88	Spain

FRUTAS MÓNICA, S.L.

Current Business Description (Products, origin, volumes)

Product	Month	Czech Rep.		Poland		Romania		The Netherlands		Kilogram	Amount
		Kilogram	Amount	Kilogram	Amount	Kilogram	Amount	Kilogram	Amount		
Aubergine		3.156,84	6.618,01	0,00	0,00	11.143,19	7.678,69	0,00	0,00	14.300,03	14.296,70
	January	1.670,00	3.054,00	0,00	0,00	2.472,00	2.472,00	0,00	0,00	4.142,00	5.526,00
	February	440,00	792,00	0,00	0,00	0,00	0,00	0,00	0,00	440,00	792,00
	April	0,00	0,00	0,00	0,00	4.976,00	1.990,40	0,00	0,00	4.976,00	1.990,40
	December	1.046,84	2.772,01	0,00	0,00	3.695,19	3.216,29	0,00	0,00	4.742,03	5.988,30
Cucumber		1.249.705,30	1.118.780,35	3.291,49	5.299,92	160.475,93	134.211,54	636.331,72	760.650,64	2.049.804,43	2.018.942,43
	January	180.197,00	152.399,69	0,00	0,00	102.393,00	69.505,06	158.755,50	132.653,62	441.345,50	354.558,37
	February	99.696,00	106.877,88	0,00	0,00	4.867,57	8.490,79	94.199,00	100.171,04	198.762,57	215.539,71
	March	44.968,00	51.685,20	0,00	0,00	0,00	0,00	81.643,50	143.124,74	126.611,50	194.809,94
	April	3.240,00	2.624,40	0,00	0,00	0,00	0,00	90.720,00	66.096,00	93.960,00	68.720,40
	May	0,00	0,00	2.200,00	3.080,00	0,00	0,00	0,00	0,00	2.200,00	3.080,00
	June	77.760,00	47.779,20	0,00	0,00	0,00	0,00	0,00	0,00	77.760,00	47.779,20
	July	233.379,00	153.410,74	0,00	0,00	0,00	0,00	0,00	0,00	233.379,00	153.410,74
	August	88.974,00	66.725,81	0,00	0,00	0,00	0,00	0,00	0,00	88.974,00	66.725,81
	September	107.077,00	68.666,40	0,00	0,00	0,00	0,00	0,00	0,00	107.077,00	68.666,40
	November	103.603,58	117.152,76	272,87	554,98	13.303,84	14.053,92	52.753,43	79.651,31	169.933,72	211.412,97
	December	310.810,72	351.458,27	818,62	1.664,94	39.911,52	42.161,77	158.260,29	238.953,93	509.801,15	634.238,90
Grapes		0,00	0,00	0,00	0,00	0,00	0,00	310.671,73	154.221,81	310.671,73	154.221,80
	February	0,00	0,00	0,00	0,00	0,00	0,00	25.536,00	10.859,52	25.536,00	10.859,52
	March	0,00	0,00	0,00	0,00	0,00	0,00	128.354,00	55.325,76	128.354,00	55.325,76
	April	0,00	0,00	0,00	0,00	0,00	0,00	32.256,00	14.407,68	32.256,00	14.407,68
	May	0,00	0,00	0,00	0,00	0,00	0,00	21.504,00	9.031,68	21.504,00	9.031,68
	November	0,00	0,00	0,00	0,00	0,00	0,00	10.302,17	6.459,72	10.302,17	6.459,72
	December	0,00	0,00	0,00	0,00	0,00	0,00	92.719,56	58.137,45	92.719,56	58.137,45
Lettuce		0,00	0,00	0,00	0,00	0,00	0,00	138.960,71	37.369,57	138.960,71	37.369,58
	January	0,00	0,00	0,00	0,00	0,00	0,00	34.560,00	10.269,00	34.560,00	10.269,00
	March	0,00	0,00	0,00	0,00	0,00	0,00	34.560,00	6.894,00	34.560,00	6.894,00
	April	0,00	0,00	0,00	0,00	0,00	0,00	23.760,00	4.554,00	23.760,00	4.554,00
	November	0,00	0,00	0,00	0,00	0,00	0,00	11.520,18	3.913,14	11.520,18	3.913,14
	December	0,00	0,00	0,00	0,00	0,00	0,00	34.560,53	11.739,43	34.560,53	11.739,43
Orange		0,00	0,00	0,00	0,00	30.295,17	17.581,75	0,00	0,00	30.295,17	17.581,75
	March	0,00	0,00	0,00	0,00	20.249,00	10.217,48	0,00	0,00	20.249,00	10.217,48
	December	0,00	0,00	0,00	0,00	10.046,17	7.364,27	0,00	0,00	10.046,17	7.364,27
Pepper		29.752,07	38.987,77	18.103,19	29.149,54	60.754,91	56.730,45	20.900,96	45.594,43	129.511,14	170.462,20
	January	2.346,00	2.431,00	0,00	0,00	15.979,00	11.185,30	0,00	0,00	18.325,00	13.616,30
	February	9.680,00	9.574,40	0,00	0,00	0,00	0,00	0,00	0,00	9.680,00	9.574,40
	March	2.660,00	3.832,00	0,00	0,00	0,00	0,00	13.970,00	26.496,80	16.630,00	30.328,80
	April	1.650,00	2.640,00	0,00	0,00	24.629,00	21.783,10	0,00	0,00	26.279,00	24.423,10
	May	3.550,00	4.180,00	12.100,00	16.940,00	0,00	0,00	0,00	0,00	15.650,00	21.120,00
	November	2.466,52	4.082,59	1.500,80	3.052,39	5.036,73	5.940,51	1.732,74	4.774,41	10.736,78	17.849,90
	December	7.399,55	12.247,78	4.502,39	9.157,16	15.110,18	17.821,54	5.198,22	14.323,22	32.210,35	53.549,70
Potato		0,00	0,00	215.180,62	90.318,16	0,00	0,00	0,00	0,00	215.180,62	90.318,16
	June	0,00	0,00	58.792,66	25.376,40	0,00	0,00	0,00	0,00	58.792,66	25.376,40
	August	0,00	0,00	55.032,00	19.261,20	0,00	0,00	0,00	0,00	55.032,00	19.261,20
	October	0,00	0,00	17.838,99	9.457,64	0,00	0,00	0,00	0,00	17.838,99	9.457,64
	November	0,00	0,00	53.516,97	28.372,92	0,00	0,00	0,00	0,00	53.516,97	28.372,92
	December	0,00	0,00	30.000,00	7.850,00	0,00	0,00	0,00	0,00	30.000,00	7.850,00
Tomato		13.547,47	9.050,30	52.280,82	30.197,41	265.488,56	120.737,38	0,00	0,00	331.316,86	159.985,09
	January	1.525,00	1.067,50	0,00	0,00	19.594,00	13.715,80	0,00	0,00	21.119,00	14.783,30
	February	1.200,00	400,00	0,00	0,00	18.776,00	13.676,45	0,00	0,00	19.976,00	14.076,45
	March	2.100,00	1.326,00	7.488,00	8.236,80	0,00	0,00	0,00	0,00	9.588,00	9.562,80
	April	4.230,00	2.466,00	6.864,00	4.576,00	55.001,00	20.887,10	0,00	0,00	66.095,00	27.929,10
	May	0,00	0,00	20.592,00	4.736,16	84.079,00	21.886,11	0,00	0,00	104.671,00	26.622,27
	November	1.347,74	1.137,24	5.201,05	3.794,54	26.411,57	15.171,57	0,00	0,00	32.960,36	20.103,35
	December	3.144,73	2.653,56	12.135,78	8.853,92	61.626,99	35.400,34	0,00	0,00	76.907,50	46.907,82
Watermelon		102.245,63	32.476,79	0,00	0,00	0,00	0,00	127.949,18	35.889,39	230.194,81	68.366,18
	June	23.040,00	5.760,00	0,00	0,00	0,00	0,00	85.520,00	20.856,80	108.560,00	26.616,80
	July	45.300,00	13.113,60	0,00	0,00	0,00	0,00	0,00	0,00	45.300,00	13.113,60
	December	33.905,63	13.603,19	0,00	0,00	0,00	0,00	42.429,18	15.032,59	76.334,81	28.635,78
Total	Total	1.398.407,32	1.205.913,23	288.856,13	154.965,04	528.157,77	336.939,80	1.234.814,29	1.033.725,83	3.450.235,50	2.731.543,88

FRUTAS MÓNICA, S.L.

Current Business Description (Products, origin, volumes)

Month	Aubergine		Cucumber		Grapes		Lettuce		Orange		Pepper		Potato		Tomato		Watermelon		Kilogram	Amount
	Kilogram	Amount	Kilogram	Amount	Kilogram	Amount	Kilogram	Amount	Kilogram	Amount	Kilogram	Amount	Kilogram	Amount	Kilogram	Amount	Kilogram	Amount		
January	4.142,00	5.526,00	441.345,50	354.558,37			34.560,00	10.269,00			18.325,00	13.616,30			21.119,00	14.783,30			519.491,50	398.752,97
February	440,00	792,00	198.762,57	215.539,71	25.536,00	10.859,52					9.680,00	9.574,40			19.976,00	14.076,45			254.394,57	250.842,08
March			126.611,50	194.809,94	128.354,00	55.325,76	34.560,00	6.894,00	20.249,00	10.217,48	16.630,00	30.328,80			9.588,00	9.562,80			335.992,50	307.138,78
April	4.976,00	1.990,40	93.960,00	68.720,40	32.256,00	14.407,68	23.760,00	4.554,00			26.279,00	24.423,10			66.095,00	27.929,10			247.326,00	142.024,68
May			2.200,00	3.080,00	21.504,00	9.031,68					15.650,00	21.120,00			104.671,00	26.622,27			144.025,00	59.853,95
June			77.760,00	47.779,20									58.792,66	25.376,40			108.560,00	26.616,80	245.112,66	99.772,40
July			233.379,00	153.410,74													45.300,00	13.113,60	278.679,00	166.524,34
August			88.974,00	66.725,81									55.032,00	19.261,20					144.006,00	85.987,01
September			107.077,00	68.666,40															107.077,00	68.666,40
October													17.838,99	9.457,64					17.838,99	9.457,64
November			169.933,72	211.412,97	10.302,17	6.459,72	11.520,18	3.913,14			10.736,78	17.849,90	53.516,97	28.372,92	32.960,36	20.103,35			288.970,18	288.111,99
December	4.742,03	5.988,30	509.801,15	634.238,90	92.719,56	58.137,45	34.560,53	11.739,43	10.046,17	7.364,27	32.210,35	53.549,70	30.000,00	7.850,00	76.907,50	46.907,82	76.334,81	28.635,78	867.322,10	854.411,64
Total	14.300,03	14.296,70	2.049.804,43	2.018.942,43	310.671,73	154.221,80	138.960,71	37.369,58	30.295,17	17.581,75	129.511,14	170.462,20	215.180,62	90.318,16	331.316,86	159.985,09	230.194,81	68.366,18	3.450.235,50	2.731.543,88

FRUTAS MÓNICA, S.L.

QUALITY CERTIFICATIONS

The products marketed by Frutas Mónica, S.L. are certified in Global Gap, IFS, BRC, Tesco Nature, Integrated Control and is accredited by ENAC.

List:

- **Global Gap**
 - Agricultural Practices and Food security
 - Work Practice

- **Tesco Nature**

- **Integrated Control**

- **Other certifications (Stores)**

- **BRC (British Retail Consortium)**
 - Food Security and quality. English Market.

- **IFS (International Food Standard)**

IFS are similar to the certificate BRC. English & German Market.

Note: The titles of quality certifications are attached.

CERTIFICATE

According to GLOBALG.A.P.[®] General Regulations Version 4.0_Mar2013

Option 2 Producer group

Issued to:

Alhóndiga La Unión S.A.

Ctra. N-340, Km 414, Pol Ind La Redonda s/n. 04700 El Ejido (Almería)
(SPAIN)

The Annex contains details of the producers and product handling units included in the scope of this certificate.

SYGMA CERTIFICATION, S.L. declares that the production of the products mentioned on this certificate has been found to be compliant in accordance with the standard:

GLOBALG.A.P.

Standard Control Points and Compliance
Criteria Fruit and Vegetables V 4.0_Mar2013

Product	GLOBALG.A.P. Product Certificate Number	Harvest included	Product Handling included	Number of producers	Parallel Production	Parallel Ownership
Aubergine	00033-XPLFF-0002	Yes	Yes	56	No	Yes
Bean	00033-XPLCN-0002	Yes	Yes	21	No	Yes
Capsicum	00033-XPLCT-0002	Yes	Yes	240	No	Yes
Courgette	00033-XPLFT-0002	Yes	Yes	127	No	Yes
Cucumber	00033-XPLCX-0002	Yes	Yes	238	No	Yes
Melon	00033-XPLFK-0002	Yes	Yes	130	No	Yes
Tomato	00033-XPLFN-0002	Yes	Yes	72	No	Yes
Watermelon	00033-XPLCK-0002	Yes	Yes	110	No	Yes

Valid from :	17/06/2014
Valid to* :	16/06/2015
Date of Certification Decision:	12/06/2014
Date of Issuing (printing date of certificate)	18/06/2014

Authorized by Nicolas Maire



Head of Certification

Reg. Nº: SYGMA 07400

GGN: 4049929978591

*The current status of this certificate is always displayed at: <https://www.globalgap.org/search>

CERTIFICATION & TRAINING www.sygmacert.com



CERTIFICATE

Nº 13-40-7401

This is to certify that:

Alhóndiga La Unión S.A.

BRC Site Code: 3422462

Ctra. N-340, Km. 414. Pol. Ind. La Redonda, s/n. Apdo 102. 04700 El Ejido (Almería) – Spain

Site: Mercados del Poniente

Ctra. N-340, Km. 414. C/ Holanda. 04700 El Ejido (Almería) – Spain

Has been evaluated by Sygma Certification S.L. and found to meet the requirements of:

BRC Global Standard for Food Safety

Issue 6 (July 2011)

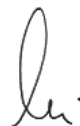


Grade:	A
Category(ies):	05 - Fruits, vegetables and nuts
Scope of de audit:	Handling and packing of pepper, cucumber and watermelon, including the following processes: sorting, grading, refrigered storage and packaging. Used packaging materials: cardboard and plastic box, plastic nets and flow pack.
Product exclusions from scope:	None
Audit programme:	Announced

Auditor (Name/Nº)	José Antonio Copado Ruedas (auditor Nº 229003)
Audit date :	13-14-15.11.2013
Date Next Audit:	From 29.10.2014 to 26.11.2014
Certification date*:	27.12.2013
Certification expiry date:	07.01.2015

Sygma Certification S.L.

Nicolas Maire
Head of Certification



* Subject to suspension or withdrawal of certification at any time. Only Sygma's public register (accessible under www.symacert.com) attests validity of this certificate

CERTIFICATION & TRAINING www.symacert.com

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Maghreb & Afrique 36, Rue de Beyrouit, Talborjt 80000 Agadir (Maroc) Tel + 212 665 187 087 Fax +34 926 922 388



CERTIFICATE

Nº 13-40-7402

This is to certify that:

Alhóndiga La Unión S.A.

BRC Site Code: 7350495

Ctra. N-340, Km. 414. Pol. Ind. La Redonda, s/n. Apdo 102. 04700 El Ejido (Almería) – Spain

Site: La Redonda

Ctra. N-340, Km. 414. Pol. Ind. La Redonda, s/n. Apdo 102. 04700 El Ejido (Almería) – Spain

Has been evaluated by Sygma Certification S.L. and found to meet the requirements of:

BRC Global Standard for Food Safety

Issue 6 (July 2011)



Grade:	A
Category(ies):	05 - Fruits, vegetables and nuts
Scope of de audit:	Handling and packing of peppers, cucumbers, courgettes, aubergine, tomato, melon, green beans, including the following processes: sorting, grading, refrigerated storage and packaging. Used packaging materials: cardboard and plastic box, plastic nets and flow pack.
Product exclusions from scope:	None
Audit programme:	Announced

Auditor (Name/Nº)	José Antonio Copado Ruedas (auditor Nº 229003)
Audit date :	14-15.11.2013
Date Next Audit:	From 29.10.2014 to 26.11.2014
Certification date*:	27.12.2013
Certification expiry date:	07.01.2015

Sygma Certification S.L.

Nicolas Maire
Head of Certification

* Subject to suspension or withdrawal of certification at any time. Only Sygma's public register (accessible under www.symacert.com) attests validity of this certificate

CERTIFICATION & TRAINING www.symacert.com

SYGMA CERTIFICATION S.L. C / José Maria de la Fuente, 4 - 2ºB E – 13005 Ciudad Real Tel +34 926 922 288 Fax +34 926 922 388
 Maghreb & Afrique 36, Rue de Beyrouit, Talborjt 80000 Agadir (Maroc) Tel + 212 665 187 087 Fax +34 926 922 388

HO Cert BRC LA UNION Redonda v7, 27.12.13 Elaborado por: Jose Antonio Copado Ruedas Aprobado por: N. Maire Versión 7 Página 1 de 1



CERTIFICATE

Herewith the certification body
Syigma Certification, S.L.

being an ISO/IEC Guide 65 (future ISO/IEC 17065 norm) accredited certification body for IFS certification, and having signed an agreement with the IFS owner, confirms that the processing activities of:

Alhóndiga La Unión S.A.

Ctra. N-340, Km. 414. Pol. Ind. La Redonda, s/n. Apdo 102. 04700 El Ejido (Almería) – Spain

Site: La Redonda

Ctra. N-340, Km. 414. Pol. Ind. La Redonda, s/n. Apdo 102. 04700 El Ejido (Almería) – Spain

Packing Code Nº: 04/A04191789/001 R.G.S.: 21.0018067/AL COID: 25331

for the audit scope: Handling and packing of peppers, cucumbers, courgettes, aubergines, tomatos, melon, green beans, including the following processes: sorting, grading, refrigered storage and packaging. Used packaging materials: cardboard and plastic box, plastic nets and flow pack.

Product scope: 5. Fruits and vegetables
Technology scope: D, F



meet the requirements set out in the

IFS Food
Version 6, January 2012

at Higher Level
with a score of 97,2 %

Certificate Register N°	13-41-7402
Audit date:	14-15.11.2013
Date of issue of the certificate:	30.12.2013
Certificate valid until*:	10.01.2015
Next audit to be performed within the period:	17.09.2014 to 26.11.2014

Ciudad Real, 31.12.2013

Nicolas Maire
Head of Certification

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CERTIFICATE

Herewith the certification body
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being an ISO/IEC Guide 65 (future ISO/IEC 17065 norm) accredited certification body for IFS certification, and having signed an agreement with the IFS owner, confirms that the processing activities of:

Alhóndiga La Unión S.A.

Ctra. N-340, Km. 414. Pol. Ind. La Redonda, s/n. Apdo 102. 04700 El Ejido (Almería) – Spain

Site: Mercados del Poniente

Ctra. N-340, Km. 414. C/ Holanda. 04700 El Ejido (Almería) – Spain

Packing Code Nº: 04/A04191789/001 R.G.S.: 21.0024778/AL COID: 25332

for the audit scope: Handling and packing of pepper, cucumber and watermelon, including the following processes: sorting, grading, refrigerated storage and packaging. Used packaging materials: cardboard and plastic box, plastic nets and flow pack.

Product scope: 5. Fruits and vegetables
Technology scope: D, F



meet the requirements set out in the

IFS Food
Version 6, January 2012

at Higher Level
with a score of 95,95 %

Certificate Register N°	13-41-7401
Audit date:	13-14-15.11.2013
Date of issue of the certificate:	27.12.2013
Certificate valid until*:	10.01.2015
Next audit to be performed within the period:	17.09.2014 to 26.11.2014

Ciudad Real, 31.12.2013

Nicolas Maire
Head of Certification

* Subject to suspension or withdrawal of certification at any time. Only Sygma's public register (accessible under www.symacert.com) attests validity of this certificate

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FRUTAS MÓNICA, S.L.
ACTUAL INVESTMENT

Description	Amount in €	
ASSETS - GUINEA BISSAU	780.000,00	
LAND		
Use of land: 1,500 Hectares of land:	600.000,00	Concession titles of land plus local homes, stores.
Installations Agribissau	180.000,00	Reservoir 4.000 k. m3. Pipelines, etc.
ASSETS - SPAIN	360.109,66	
BUILDINGS	229.862,00	
Office (Castellón de la Plana, SPAIN)	229.862,00	
INTERNAL AND EXTERNAL TRANSPORT	130.247,66	
Vehicles	130.247,66	
total investment	1.140.109,66	

FRUTAS MÓNICA, S.L. (Guinea Bissau)

Brief overview of project

Frutas Mónica, S.L. is a company that supplies agricultural products for export. The shareholders have worked with diverse producers of fruits and vegetables.

To this end, they have a multidisciplinary technical team with vast experience in the sector (partly for the tropical fruits trade and production)

The Idea

The economic basis of Guinea Bissau is agriculture for self-consumption (maize and rice) except in cashew plantations. This is highly peculiar, for it is a rich agriculture on the quantity and quality of the tropical fruits (Mango, avocado, papaya, etc.).

Many varieties exist in Guinea Bissau (Kent, Keit, Palmer, Irwin,...) but this country has missed the opportunity of the recent favourable growth environment to meet the target of tropical fruits market (EU).

The incorporation of a farmer association (AGRIECO) is a logical programme which will really help tropical fruits producers to open up the internal market so that the food chain works more effectively from the producer to the consumer.

We are familiar with all the fruit and vegetable products currently available on the international market, and we work only with suppliers who can supply us with the best guarantees. For this reason, we have demonstrated that we have found our niche in the market in terms of this project.

The steps

1. Incorporation of the farmer association "AGRIECO"
2. Incorporation of the company "Frutas y Verduras Guinea Bissau SARL"

The company "Frutas y Verduras Guinea Bissau, SARL" (Subsidiary in Guinea Bissau), dedicated to the production and marketing of all kinds of vegetable products, takes the decision to study the area and to take the steps that are considered necessary, as much as possible, to see the possibilities that Guinea Bissau offers for the exportation of tropical fruits.

Since September 2013, an expedition of the company has moved to Guinea Bissau, to know first hand the infrastructures (ports, highways and other facilities ...) with the idea of knowing better the country and to value better the advantages and disadvantages, this will help us to analyze better the possibilities of the country for the production and marketing of tropical fruits. Also we have held the first contacts with the farmers, seeing their estates and later supporting meetings in the lounges of the hotel Azalai. Their attitude was very receptive, anxious to give the steps necessary for the development of their products.

During November and the first to weeks of December, the majority of the estates were visited during production, directed to the study and analysis of the agriculture in the country, agricultural infrastructures, meaning of the production, manipulated and interior and exterior logistics. With the obtained information, we established a project timetable, to penetrate into the study of the national agrarian politics of Guinea Bissau, the needs into infrastructures of the producers and the study of the tropical fruits.

During December 2.013, we held meetings with the farmers, to analyze how to change an agriculture of self-consumption, to an agriculture based on the production of a major volume, marketing and exportation of their products:

FRUTAS MÓNICA, S.L.

Products and cultivated areas per products

PRODUCTS	MANGO	AVOCADO	PAPAYA	LYCHEES	GUAVA
REGIONS	Cultivated Area				
Bafata	1.085,36	1.132,46	240,91	14,41	10,60
Biombo	148,46	158,86	33,79	2,02	1,49
Bissau	5,13	5,49	1,17	0,07	0,05
Cacheu	915,56	979,66	208,40	12,46	9,17
Gabú	1.619,12	1.732,48	368,55	22,04	16,21
Oio	956,26	1.023,21	217,67	13,02	9,58
Quinara	563,24	602,68	128,21	7,67	5,64
Tombali	661,10	707,38	150,48	9,00	6,62
Expect yield (Tons / ha.)	12	10	9	9	9
Our market share (30%)	30%	30%	30%	30%	30%
Our production (Tons)	76.698,60	68.390,40	13.093,80	780,00	570,00
Sales forecast (In EU market) €	25.107.776,00	32.195.002,84	11.023.579,08	389.659,95	244.480,00

FRUTAS MÓNICA, S.L. (Guinea Bissau)

LIST OF QUALITY CERTIFICATIONS TO BE APPLIED TO PROJECT

The objective is establishing a standard of practice (ABP) and this would be applicable to different products.

Benefits / Advantages:

- Review and improve the system of the organization and increase the safety of the products.
- There should be a commitment to provide clients and users with products that satisfy their needs and requirements.
- Minimizing negative environmental impacts.
- A only audit for all products.

The fruits produce in Guinea Bissau (mangoes, avocados,.....) need to be certified to have access to the target market. These products would be certified by BCS OKO_Garantie GmbH in Global Gap, Regulation (CE) N° 834/2007 – ecological production, private standards of farmer associations and others.

List:

- **Global Gap**
- Agricultural Practices and Food security
- Work Practice

Regulation (CE) N° 834/2007 – ecological production

- **Private standards of farmer associations**

- **Others**

FRUTAS MÓNICA, S.L. (Guinea Bissau)

List any quality certification to be applied to project

N / A

Association with local farmers

The association with local farmers is:

1 The association is in house production (The fruit is produced in our land. 1.500 Has.) and sourcing (To meet the current demand of the market)

Copy of environmental and social impact study

Based on a review of the findings of the research phase and the draft report outline, this report will begin with a meeting that essentially provided instructions to the drafting team.

Land acquisition mechanism

Share purchase agreement of the land rights are attached to this report.

See File: "GOT IFC 28 Land rights Purchase Deed"

Water rights and irrigation method

The land has a reservoir 4 million cubic meters of effective maximum capacity, utilizing river water.

The crops don't need irrigation system.

Farmers

There are cultivated area and not cultivated.

The existing occupants are now starting to work in the land

- In practice, use and the condition of the ground and crops, in order to forecast crop yields and, at the same time, to manage agricultural market.
- Reconstruction of farmer's houses.
- Etc.

% of production exported

100%

Transport method for export.

1. In a first phase, while work is still going on in the harbour of Bissau
 - Trucks transport the perishable freight in refrigerated containers to the large sea port in Dakar where it is loaded.

Provide cost: 2.250 € / Truck. (18.000 Kilograms)

- Ocean transport from Dakar to a North Europe port. (Refrigerated container)

Provide cost: 5.350,98 € / container)

- Trucks transport from a North Europe port to the client.

Provide cost: 1.400 € (700 Km.)

Total: 9.000 € / 18.000 Kilograms.

2. In a second phase, transport from Bissau port to client.

FRUTAS MÓNICA, S.L.

List and describe main suppliers of raw materials

Main Suppliers	City	Country	Description
Alhóndiga La Unión	Almería	Spain	Agricultural cooperative
Hortofrutícola Costa de Almería, S.L.	Almería	Spain	Agricultural cooperative
Agroponente, S.L.	Almería	Spain	Agricultural cooperative
Cooperativa San Isidro Labrador	Almería	Spain	Agricultural cooperative
Casi, S.C.A.	Almería	Spain	Agricultural cooperative
Pomelos MBC, S.L.		Spain	Producer of agricultural products
Weggy - Frutas Agrícolas, S.R.L.	Almería	Spain	Producer of agricultural products
Espalmex, S.L.	Córdoba	Spain	Producer of agricultural products
Agrico La Hermita 32, S.L.	Murcia	Spain	Producer of agricultural products
Frutas Alex, S.L.	Almería	Spain	Agricultural cooperative
Hortofrumar, S.L.	Almería	Spain	Agricultural cooperative
Agrupaejido, S.L.	Almería	Spain	Agricultural cooperative
Cerozfrucht, S.R.O		Czech Republic	Wholesaler of fruits and vegetables
S.A.T. Agroiris	Almería	Spain	Agricultural cooperative
SC Hortifruct, S.R.L.		Rumanía	Wholesaler of fruits and vegetables